



Networking: 11:00-11:30 a.m. ~ Program: 11:30 a.m.—1:00 p.m.

Cost: Registration is \$20 and includes lunch and drinks

Giving and Receiving Feedback with Donors and Volunteers

Presented by: Sue Davis-Westmoreland

The Program: Being able to give *and* receive feedback with donors and volunteers is critical to every organization. This program will explore best practices when you are presented with the opportunity to share feedback with people involved with your organization and it will also take a look at the best way to handle receiving feedback from people that may have a different viewpoint than your own. By learning how to appropriately receive and give feedback, your organization will stay healthy—which leads to greater success.

The Presenter: *Sue Davis-Westmoreland* is the CEO of 'Grace Under Pressure, LLC.' which creates and empowers dynamic leaders. She is the primary consultant and trainer, as an experienced educator turned global corporate executive. After earning a bachelor's in business education and becoming certified as a secondary education teacher in the state of North Carolina, Sue spent a short time as a Business Education Teacher in the Montgomery Company School System. Attracted to the energy of the growing Information Technology in-



dustry, Sue joined the corporate world and spent 35 years working for IBM Corporation as a Senior Business Leader. Sue's vibrant career created endless opportunities to provide coaching/mentoring to domestic and international employees. Her experience as a Delivery Project Executive afforded her an opportunity to not only manage large budgets, with exceptional results in achieving business goals, but it also provided her the forum to develop exceptional leadership skills by directing 250+ employees. Sue was named to the 2011 Global Directory of Who's Who in recognition of hard work, dedication, perseverance and for demonstrating leadership and achievement in her profession. Sue also received several recognitions for outstanding leadership including Project Management Certification, Exceptional People Management skills and induction into IBM's 100% Club (three consecutive

years) for exceptional accomplishments working with external clients, while leading the efforts of technical professionals.