



Program: 9:00 a.m.—2:00 p.m.

Cost: Registration is \$50 and includes lunch and drinks

## The Art of Working with People

Presented by: Sue Davis-Westmoreland

**The Program:** Gain the people skills needed to build positive and productive relationships. Discover the keys to communicating with impact by better understanding people and making a good impression while creating the mood for a positive work environment. Learn to use your effective listening and influencing skills to increase the productivity of any team. Join us on October 23, 2019 from 9:00 a.m.—2:00 p.m. for more information on how these great tips will improve your non profit work environment.



**The Presenter:** *Sue Davis-Westmoreland* is the CEO of 'Grace Under Pressure, LLC.' which creates and empowers dynamic leaders. She is the primary consultant and trainer, as an experienced educator turned global corporate executive. After earning a bachelor's in business education and becoming



certified as a secondary education teacher in the state of North Carolina, Sue spent a short time as a Business Education Teacher in the Montgomery Company School System. Attracted to the energy of the growing Information Technology industry, Sue joined the corporate world and spent 35 years working for IBM Corporation as a Senior Business Leader. Sue's vibrant career created endless opportunities to provide coaching/mentoring to domestic and international employees. Her experience as a Delivery Project Executive afforded her an opportunity to not only manage large budgets, with exceptional results in achieving business goals, but it also provided her the forum to develop exceptional leadership skills by directing 250+ employees. Sue was named to the 2011 Global Directory of Who's Who in recognition of hard work, dedication, perseverance and for demonstrating leadership and achievement in her profession. Sue also received several recognitions for outstanding leadership including Project Management Certification, Exceptional People Management skills and induction into IBM's 100% Club (three consecutive years) for exceptional

accomplishments working with external clients, while leading the efforts of technical professionals.